



Level 7 Diploma in International Commercial Law- 120 Credits

Unit Title	Level	Credit	GLH
Mandatory Units			
European Union Competition Law	7	25	90
International Company Law	7	25	90
Law of International Trade	7	25	90
Advanced Legal Research Methods	7	20	60
International Banking Law	7	25	90



Unit Format

Each unit in the suite of level 7 courses is presented in a standard format. This format provides guidance on the requirements of the unit for learners, tutors, assessors and external verifiers.

Each unit has the following sections:

Unit Title

The unit title reflects the content of the unit. The title of each unit completed will appear on a learner's statement of results.

Unit Aims

The unit aims section summaries the content of the unit. All units and courses have a level assigned to them which represents the level of achievement. The level of each unit is informed by the level descriptors.

Credit Value

The credit value is the number of credits that may be awarded to a learner for the successful achievement of the learning outcomes of a unit.

Guided Learning Hours (GLH)

Guided learning hours are an indicative guide to the amount of input that a tutor will provide to a learner, to enable them to complete the unit. This includes lectures, tutorials and workshops and time spent by staff assessing learners' achievement when they are present.

Learning Outcomes

The learning outcomes set out what a learner is expected to know, understand or be able to do as the result of the learning process.

Assessment Criteria

The assessment criteria describe the requirements a learner is expected to meet in order to demonstrate that the learning outcome has been achieved. Command verbs reflect the level of the course.

European Union Competition Law

Unit Title:	European Union Competition Law
Guided Learning Hours:	90
Levels:	7
Credits:	25
Unit grading system:	Pass

Unit purpose and aim(s):

This unit aims to develop knowledge and understanding of different type of agreements of European Union Law.

Learning Outcome The learner can:	Assessment Criteria
<p>1. Understand when an undertaking's activity or agreements will come within the scope of the EU competition rules and EU law relating to abusive conduct.</p>	<p>1.1 Explain the different types of agreements that are subject to EU competition law. 1.2 Identify the types of abusive conduct that are subject to EU competition law. 1.3 Critically analyse the scope of EU competition law in dealing with such activities.</p>
<p>2. Understand how contractual arrangements and business practices may infringe EU competition rules.</p>	<p>2.1 Analyse the differing types of arrangements and abusive practices that infringe Articles 101 and 102. 2.2 Assess how effective such Articles are at curtailing such infringements.</p>
<p>3. Understand the methods for obtaining exemption from the EU competition rules and the principles applied to the grant of exemptions.</p>	<p>3.1 3.1 Analyse the main exemptions under EU competition law. 3.2 3.2 Explain when such exemptions apply under EU competition law. 3.3 3.3 Evaluate the effectiveness of such exemptions. 3.4 3.4 Analyse the limitations of such exemptions.</p>

<p>4. Understand the effects of different commercial arrangements on competition in the relevant market and how to advise undertakings on compliance with EU law in their contracts and practices.</p>	<p>4.1 Outline what effects different commercial agreements have on competition under EU law.</p> <p>4.2 Identify the main areas of law relevant to this area.</p> <p>4.3 Analyse the effects of such laws on contracts and practices.</p> <p>4.4 Evaluate the scope of compliance with such laws by the affected parties.</p>
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Advanced Legal Research Methods

Unit Title:	Advanced Legal Research Methods
Guided Learning Hours:	90
Levels:	7
Credits:	20
Unit grading system:	Pass

Unit purpose and aim(s):

This unit aims to develop learners understanding about Legal and Non-Legal Information Sources.

Learning Outcome The learner can:	Assessment Criteria
1. Know how to locate, evaluate and use relevant legal and non-legal information sources.	1.1 Explain the main legal and non-legal sources of information relevant to legal research. 1.2 Identify the location of such sources of information. 1.3 Analyse the relevance of such sources to research tasks undertaken.
2. Be able to critically analyse literature relevant to a chosen research topic.	2.1 Assess the relevance of material used to facilitate legal research. 2.2 Identify the most productive research strategy in which to gain relevant legal knowledge from materials used. 2.3 Analyse materials using the most productive research strategy in order to facilitate effective enhancement of legal knowledge.
3. Be able to synthesise information from primary legal sources to achieve detailed knowledge and understanding of the law.	3.1 Identify the distinction between primary and secondary sourced materials. 3.2 Evaluate materials using the most productive research strategy in order to facilitate effective enhancement of legal knowledge. 3.3 Analyse statistical information effectively in order to extract relevant trends pertinent to research undertaken.
4. Be able to analyse and develop a sustained written legal argument.	4.1 Identify key issues relevant to legal research undertaken. 4.2 Critically analyse relevant issues pertinent to legal research. 4.3 Cite relevant legal authorities in support of drafted legal arguments. 4.4 Demonstrate the ability to form original and comprehensive legal arguments.

International Company Law

Unit Title	International Company Law
Guided Learning Hours:	90
Levels:	7
Credits:	25
Unit grading system:	Pass

Unit purpose and aim(s):

This unit aims to develop knowledge and understanding of how communication takes place within and between organisations, the potential pitfalls and benefits of good practice.

Learning Outcomes	Assessment Criteria
The learner will:	
1. Understand the historical development of European corporate law and British corporate law.	1.1 Evaluate the different types and functions of UK companies and the regulatory framework in which they operate. 1.2 Evaluate the different forms and functions of EU companies and the regulatory framework in which they operate. 1.3 Compare and contrast the historical development of British corporate law with corporate law in one European context.
2. Understand the corporate governance issues in respect of corporate liability and the financing of corporations.	2.1 Assess how the corporate governance issues surrounding limited liability arise in the financing of corporations. 2.2 Understand the legal framework and common law position of the UK surrounding limited liability.
3. Understand the corporate governance issues in respect of corporate and directors' duties and their consequences.	3.1 Critically analyse shareholder rights in corporate governance. 3.2 Explain the duties of Directors towards a company. 3.3 Assess the instances of breaches of Corporate and Director duties. 3.4 Analyse the administrative remedies available for Breach of Corporate Duties.
4. Know how to identify companies in financial distress and be able to offer advice on the culpability of management and to advise creditors and prospective investors accordingly.	4.1 Identify the instances, and the information available for identifying, when a company is in financial distress and demonstrate this with reference to a particular context or company. 4.2 Advise on the role of company directors in avoiding and managing financial distress situations. 4.3 Recommend to creditors and potential investors on the financial health of a company.

Law of International Trade

Unit Title	Law of International Trade
Guided Learning Hours:	90
Levels:	7
Credits:	25
Unit grading system:	Pass

Unit purpose and aim(s):

This unit aims to develop knowledge and understanding

Learning Outcomes The learner will:	Assessment Criteria
1. Understand the distinction between differing international sales contracts.	1.1 Identify the differences between differing international sales contracts. 1.2 Analyse the distinction between such contracts. 1.3 Outline the differences between such contracts.
2. Understand the rights and obligations imposed under international sales contracts.	2.1 Outline the differences between rights and obligations imposed under international sales contracts. 2.2 Assess the underlying rationale of the rights and obligations imposed under international sales contracts. 2.3 Evaluate the validity of such rights and obligations.
3. Understand the rights and liabilities imposed under the Vienna Convention.	3.1 Analyse the role of the Vienna Convention when imposing rights and liabilities on both buyers and sellers. 3.2 Explain the differences between rights and liabilities imposed under the Vienna Convention. 3.3 Assess the underlying rationale of the rights and liabilities imposed under the Vienna Convention. 3.4 Evaluate the validity of such rights and liabilities.
4. Be able to explain and apply trade finance and regulation issues.	4.1 Explain the differences between trade finance and regulatory issues. 4.2 Evaluate the key areas where financial and regulatory issues arise. 4.3 Assess the impact and effectiveness of dispute resolution and regulatory bodies in dealing with trade finance and regulatory issues.

International Banking Law

Unit Title	International Banking Law
Guided Learning Hours:	90
Levels:	7
Credits:	25
Unit grading system:	Pass

Unit purpose and aim(s):

This unit aims to develop knowledge and understanding

Learning Outcomes	Assessment Criteria
The learner will:	
1. Understand the scope and significance of the law relating to the control of banks operating in the	1.1 Assess the rationale behind the law relating to the control of banking activities in the international market. 1.2 Evaluate the scope of such laws. 1.3 Outline the significance such laws have on the impact of banking activities in the international market.
2. Understand the money laundering prevention responsibilities imposed on banks.	2.1 Analyse the rationale behind the use of money laundering duties imposed on banks. 2.2 Assess the effectiveness of money laundering duties imposed on banks.
3. Understand the law relating to banking policy, decisions and activities when dealing with financing and loans.	3.1 Outline the main forms of loan structures used within the financial sector. 3.2 Assess the role such loan structures play in banking. 3.3 Analyse the effectiveness of policy and decision making in facilitating finance and loan activities.